

# Demographics Now

Information from the U.S. Census,  
credit bureaus, and marketing studies

## *Use Demographics Now to:*

- Perform market and site location analysis
- Prepare a small business plan
- Compare macro and micro trends of a selected population
- Analyze retail spending and consumer expenditures
- Compare the demographics and market potential of any geography(ies) in the United States
- Utilize a mapping tool that 'visualizes' data
- Access census files as they are released by the U.S. Census Bureau
- Print or export data for use in a spreadsheet or office application

## *To connect to Demographics Now:*

1. Go to <http://www.knoxlib.org>
2. Go to **Explore the collection** → **Subject guides** → **Business and investing** → **Statistics and census**
3. **Demographics Now** is under the Featured tab.

## *Tips:*

1. When using the geography menu, click on the plus sign (+) to expand the options to get as specific as possible.
2. You can use the "Geography menu" to create radii around a specific address. You can create a radius of up to 100 miles, or use the 1, 3, 5 circles.
3. Choose your demographic report type by first selecting one of three options:
  - **Comparison:** Displays multiple geographies as columns to easily see how geographies compare to one another. Include up to 16 geographies on a single report.
  - **Summary:** Delivers demographic information on a single geographic area or on a group of areas summarized into a single value.
  - **Rank:** Sorts geographies based on a single demographic variable from high to low.
4. Select one of the following reports for access to consumer study data:
  - **CEX:** Consumer expenditure data for a variety of categories.
  - **Mosaic:** A lifestyle segmentation system describing 71 unique segments of American consumers.
  - **Simmons:** Lists the percentage and potential of household purchasing power for a wide variety of product segments.
5. Remember to reset your geography menu selections to move on to other (or no) geographic limiters as you continue searching.